



**WE EXIST TO ADD BEATS TO OUR GUEST LIVES EVERYDAY**

Growing and Shaping the Future with Our Guests

**Over 38 years**

All numbers as of FY 2024

Nahdi has helped to redefine the healthcare ecosystem in Saudi Arabia, extending our leadership in the retail space to offer a full spectrum of services that support the health and well-being of our Guests.



**Pharmacists' services**

- Consultation
- Medical adherence
- Retailer solution
- Trained expert pharmacists



**Pharmacy**

- Competitive Value
- Wide Assortment
- Scan & GO service
- Wazan program
- Drive-thru



**Digital Mobility**

- Click & Collect
- e-pharmacist
- Store to home
- Nahdi Global E-Prescription



**Health Care services**

- Virtual consultations
- Home HealthCare
- Wellness Cards

A leading retail pharmacy business with unparalleled reach across Saudi Arabia



**1,181** pharmacies



**+140\*** cities & Villages

\*including KSA & UAE



**97%** of Saudi population reached



**c. 100mn** Guest transactions annually



**25** Pharmacies in UAE



**491.5K** sqm total store area

Bringing healthcare and wellbeing products and services from fingertips to doorsteps

**70%** of revenue generated from Nuhdeek members

**13%** of revenue from Private Label and Differentiated Brands

**22%** of revenue from Nahdi's Online platforms

**222mn** delivered units

**3** smart distribution centers

Elevating the delivery of personalized healthcare



**Virtual Consultations**

**+797K** Consultations



**Clinic visits**

**1.4m** Total clinic guest



**Prescription flow generate**

**₹257mn** Revenue to pharmacies



**Polyclinics**

**10** & more in the pipeline

# Financial Highlights

Revenue **9.45bn**

Net Profit **821mn**

EBITDA **1.59bn**

EPS **6.3**

DPS **5.5**

CAPEX **4.1%**

Return on Equity **31.7%**

Return on Assets **13.3%**

Debt **Zero**

Exceptional talent and strong leadership supported by prominent shareholders

**+10K** staff including Nahdi and Nahdi's Subsidiaries

Leadership over **200 years** Of cumulative relevant sector experience

Growing local talent **35% Saudi** of the Nahdi overall headcount

Strong Corporate Governance **100%** Regulatory Compliance Across All Various Businesses

**GREAT PLACE TO WORK** 2nd in KSA & GCC in 2024 Among the top companies in Saudi, GCC, Middle East and Asia for the 6th consecutive time.

Adding beats to our community via CSR efforts

**Yesterday** Effective diabetes disease management our convoys spanned 83 days, benefiting nearly **37,000**

**Today** Activating preventive care and well-being helped participants lose a cumulative total of 102 tons, engaging over **251,302** Guests through weight-loss challenges,

**Tomorrow** Women empowerment in health connecting with over 850,000 Guests provides mothers with access to expert health advice and support.



**THANK YOU**

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