

WE EXIST TO ADD BEATS TO OUR GUEST LIVES EVERYDAY

Redefining the future of primary healthcare

All numbers as Q3 2023

Over **35 YEARS** of transforming the delivery of health and wellbeing products and services to millions

MOVING FROM CONVENIENCE TO EXPERIENCE

Pharmacists' services



- Consultation
- Medical adherence
- Full diet solution
- Refill

Pharmacy



- Beauty applications
- Scan & GO service
- Wazen program
- Drive-thru

Online

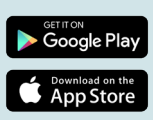


- Click & Collect
- E pharmacist
- Store to home
- Nahdi Global

Health Care services



- Virtual consultations
- Home HealthCare



A leading retail pharmacy business with unparalleled reach across Saudi Arabia



1,105 pharmacies



+140* cities & villages
*Including KSA & UAE



97% of Saudi population reached



c. +100 M Guest transactions annually



12 Pharmacies in UAE



441K sqm total store area

Bringing healthcare and wellbeing products and services from fingertips to doorsteps

- 73%** of revenue generated from Nuhdeek members
- 14%** of revenue from Private Label & direct import brands
- 179mn** delivered units
- 10mn** total digital transactions
- 3** smart distribution centers



Elevating the delivery of personalized primary healthcare

Virtual Consultations



+555,000 Consultations

Home Healthcare



+700,000 Clinic Guests

Prescription flow generate



1.2X Revenue to pharmacies

Polyclinics



5 & more in the pipeline

Financial Highlights

Revenue **SAR 6.5 bn**

Return on Assets **14.1 %**

Net Profit **SAR 722 mn**

Return on Equity **31.7 %**

EPS **SAR 5.6**
DPS **SAR 2.50**

Exceptional talent and strong leadership supported by prominent shareholders

+5,000 staff including pharmacists
Total number of Nahdi and Nahdi Subsidiary staff is 10,367



Leadership over **200 years** of cumulative relevant sector experience

Strong Corporate Governance
100 % Regulatory Compliance Across All Various Businesses

Growing local talent
33% Saudi of the Nahdi overall headcount

GREAT PLACE TO WORK
Great Places to Work in three categories in Saudi Arabia, GCC, and Asia since 2014

Adding beats to our community via CSR efforts



1.7 M+ Guests impacted

Health Responsibility



1 M+ Guests impacted

Wellness Responsibility



+850K Guests impacted

Mom & Baby Responsibility