

## Nahdi Medical Co. announces its Interim Financial Results for the Period Ending on 2023-09-30 (Nine Months)

Element List	Current Quarter	Similar Quarter For Previous Year	%Change	Previous Quarter	% Change
Sales/Revenue	2,162.9	2,159	0.18	2,231.5	-3.07
Gross Profit (Loss)	874.2	911.1	-4.05	896.1	-2.44
Operational Profit (Loss)	229.8	278.5	-17.49	282.9	-18.77
Net Profit (Loss) after Zakat and Tax	212.8	253.8	-16.15	265	-19.7
Total Comprehensive Income	223.1	256.2	-12.92	290.6	-23.23

All figures are in (Millions) Saudi Arabia, Riyals

Element List	Current Period	Similar Period For Previous Year	%Change
Sales/Revenue	6,499.4	6,477.9	0.33
Gross Profit (Loss)	2,657.2	2,689.1	-1.19
Operational Profit (Loss)	775.9	848.7	-8.58
Net Profit (Loss) after Zakat and Tax	722.1	759.8	-4.96
Total Comprehensive Income	747.5	795.8	-6.07
Total Share Holders Equity (after Deducting Minority Equity)	2,275.8	2,099	8.42
Profit (Loss) per Share	5.55	5.84	

All figures are in (Millions) Saudi Arabia, Riyals

Element	Explanation
<p>The reason of the increase (decrease) in the net profit during the current quarter compared to the same quarter of the last year is</p>	<p>Net Profit reached SAR 212.8 million in the current quarter compared to SAR 253.8 Million in the same quarter of last year, as a result of the following:</p> <ol style="list-style-type: none"> <li>1. Revenue remained almost flat at SAR 2,163.0 million compared to SAR 2,159.0 million in the same quarter of last year with a slight increase of SAR 4.0 million. The growth in the Medicine, Healthcare, and UAE businesses was partially offset by a decline in non-pharma.</li> <li>2. Gross Profit decreased by 4.0% as a result of investments in sales promotions.</li> <li>3. Operating Profit declined by 17.5% driven by the decrease in gross profit and slight increase in operating expenses.</li> <li>4. The decline in operating profit was partially offset by the income generated from Murabaha time deposits which resulted in a Net Profit of SAR 212.8 million, which is lower by SAR 41.0 million compared to the same quarter of last year at SAR 253.8 million.</li> </ol>
<p>The reason of the increase (decrease) in the net profit during the current quarter compared to the</p>	<p>Net Profit declined by 19.7% in the current quarter compared to the previous quarter of the current year, due to the following:</p> <ol style="list-style-type: none"> <li>1. Lower sales in the current quarter compared to the previous quarter of the current year, mainly due to the higher sales impact of seasonality (Ramadan &amp; Hajj) in the previous quarter.</li> </ol>

Element	Explanation
previous quarter of the current year is	2. Lower gross margin as a result of investment in sales promotions.
The reason of the increase (decrease) in the net profit during the current period compared to the same period of the last year is	<p>Net Profit reached SAR 722.1 million, compared to SAR 759.8 million in the corresponding period of the previous year, due to the following:</p> <ol style="list-style-type: none"> <li>1. Revenue remained stable at SAR 6,499.4 million, resulted from the growth in medicine segment, the growth in healthcare and UAE businesses. This growth was partially offset by the decline in some divisions within the non-Pharma segment.</li> <li>2. Gross Profit declined by 1.2% compared to the same period of last year, which is mainly due to investments in sales promotions. Gross margin landed at 40.9% of revenue in the current period compared to 41.5% in the same period of last year.</li> <li>3. Operating Profit decreased by 8.6% due to lower gross profit and the increase in operating expenses by 2.4%, mainly to support the company's different strategic initiatives of healthcare and e-commerce.</li> <li>4. The decline in operating profit was partially offset by the income generated form Murabaha time deposits which resulted in a Net Profit of SAR 722.1 million, lower by SAR 38.0 million compared to same period of last year at SAR 759.8 million.</li> </ol>
Statement of the type of external auditor's report	Unmodified conclusion
Reclassification of Comparison Items	Certain comparative information has been reclassified to align with the current presentation for the period ending 30 September 2023.
Additional Information	Other Comprehensive Income decreased mainly due to the global change in interest rates, impacting the actuarial estimate for the end-of-service indemnity.