

WE EXIST TO ADD BEATS TO OUR GUEST LIVES EVERYDAY

Redefining the future of primary healthcare

All numbers as Q1 2023

Over **35 YEARS** of transforming the delivery of health and wellbeing products and services to millions

MOVING FROM CONVENIENCE TO EXPERIENCE

Pharmacists' services



- Consultation
- Medical adherence
- Full diet solution
- Refill

Pharmacy



- Beauty applications
- Scan & GO service
- Wazen program
- Drive-thru

Online



- Click & Collect
- E pharmacist
- Store to home
- Nahdi Global

Health Care services



- Nahdicare express (Non-urgent care)
- Virtual consultations
- Home HealthCare



A leading retail pharmacy business with unparalleled reach across Saudi Arabia



1,090 pharmacies



144* cities & villages
*Including KSA & UAE



97% of Saudi population reached



c. +100 M Guest transactions annually



31% market share value in private retail pharmacy sector



427K sqm total store area

Bringing healthcare and wellbeing products and services from fingertips to doorsteps

72% of revenue generated from Nuhdeek members

14% of revenue from Private Label & direct import brands

118mn deliveries as end of Q1 2023

5.5M Total digital transactions

3 smart distribution centers



Elevating the delivery of personalized primary healthcare

Virtual Consultations



+148,000 consultations in Q1 2023

Home Healthcare



+94,000 Clinic Guests in Q1 2023

Express Clinics



51 in Q1 2023

Polyclinics



4 in Q1 2023

Financial Highlights - Q1 2023

Revenue at SAR **2.1 billion** (1.2%)

Return on Assets **4.3%**

Net Profit SAR 244 mn (2.8%)

Return on Equity **11.7%**

EPS SAR **1.9**
DPS SAR **5.3**
(78%) Dividend Payout

Exceptional talent and strong leadership supported by prominent shareholders

+5,000 staff including pharmacists
Total number of Nahdi and Nahdi Subsidiary staff is 10,499

Leadership over **200 years** of cumulative relevant sector experience

Strong Corporate Governance
100% Regulatory Compliance Across All Various Businesses

Growing local talent
33% Saudi of the Nahdi overall headcount

GREAT PLACE TO WORK
Top 20 List of **Great Places to Work** in Saudi Arabia, GCC, and Asia since 2014



Adding beats to our community via CSR efforts



1.7 M+ Guests impacted

Health Responsibility



1 M+ Guests impacted

Wellness Responsibility



+850K Guests impacted

Mom & Baby Responsibility