

WE EXIST TO ADD BEATS TO OUR GUEST LIVES EVERYDAY

Redefining the future of primary healthcare

All numbers as year end 2022

Over **35 YEARS** of transforming the delivery of health and wellbeing products and services to millions

MOVING FROM CONVENIENCE TO EXPERIENCE

Pharmacists' services



- Consultation
- Medical adherence
- Full diet solution
- Refill

Pharmacy



- Beauty applications
- Scan & GO service
- Wazen program
- Drive-thru

Online



- Click & Collect
- E pharmacist
- Store to home
- Nahdi Global

Health Care services



- Nahdicare express (Non-urgent care)
- Virtual consultations
- Home HealthCare



A leading retail pharmacy business with unparalleled reach across Saudi Arabia



**1,086** pharmacies



**143\*** cities & villages  
\*Including KSA & UAE



**97%** of Saudi population reached



**c. +100 M** Guest transactions annually



**31%** market share value in private retail pharmacy sector



**419.1 k** sqm total store area

Bringing healthcare and wellbeing products and services from fingertips to doorsteps



**75%** of revenue generated from Nuhdeek members



**13%** of revenue from Private Label & direct import brands



**+236M** deliveries per annum



**5.5M** Total digital transactions



**3** smart distribution centers



Elevating the delivery of personalized primary healthcare

Virtual Consultations



**+276,000** consultations in 2022

Home Healthcare



**+3,200** Visits in 2022

Express Clinics



**48** Opening from **7** in 2021

Polyclinics



**3** Serving **+500,000** Guests

Financial Highlights - FY 2022

Revenue at SAR **8.6 billion** (+6.8%)

Return on Assets **18.0%**

Net Profit at SAR **888 million** (+9.3%)

Return on Equity **39.6%**

EPS SAR **6.8**  
DPS SAR **5.3**  
(78%) Dividend Payout



Exceptional talent and strong leadership supported by prominent shareholders



**+5,000\*** staff including pharmacists

\*Total number of Nahdi and Nahdi Subsidiary staff is 10,638



Leadership over **200 years** of cumulative relevant sector experience



Strong Corporate Governance

**100%** Regulatory Compliance Across All Various Businesses



Growing local talent  
**33% Saudi** of the Nahdi overall headcount



Top 20 List of **Great Places to Work** in three categories in Saudi Arabia, GCC, and Asia since 2014



Adding beats to our community via CSR efforts



**1.7 M+** Guests impacted

Health Responsibility



**1 M+** Guests impacted

Wellness Responsibility



**+850K** Guests impacted

Mom & Baby Responsibility

